

SHAPIRA

& ASOCIADOS



CV

MELINA G. SHAPIRA
LAWYER

mshapira@shapirayasociados.com.ar

C: (+54 911) 5023 2588

Av. Scalabrini Ortiz 3092 - Piso 1° A (C1425DBY)
Ciudad Autónoma de Buenos Aires, Argentina
T: (+54 11) 4806 3078 - 4804 6441

Graduated with honors from Universidad de Buenos Aires (UBA). During the past 22 years I have developed a strong personal commitment to my clients and the need to better their lives. Being a lawyer means to me to be committed to my clients' cases, i.e. handle each case as if it were my own, helping them save time, money, worries and always improving their position.

I apply an integrated approach to my clients' cases, mainly taking into account each person as a whole. I use a forward looking perspective to solve cases and support my clients from the legal and also personal perspective, empowering them so that we may jointly achieve goals.

I have worked as a lawyer at leading law firms (Ortiz & Asociados, Rivas Orozco, Cony Etchart, Nogueira y Krause) where I provided advice to major companies, such as: American Express Argentina S.A., American Express Bank Ltd. S.A., American Express TRS Company Inc., IBM Argentina S.A., Lend Lease, Raghsa, Hoyts General Cinema S.A., Cheek S.A. (Cheeky), AT&T Argentina S.R.L., Laboratorios Sidus S.A. and Laboratorios Biosidus S.A., Michelin Argentina S.A.I.C.y F, Lufthansa Argentina, Ernst & Young, San Eliseo Club de Campo, Cavas Rosell Boher, Grupo Clínica Bazterrica, Fiducia Capital Group.

PRACTICE AREA

Corporate and Commercial Law.

EDUCATION

Lawyer, graduated with honors from Universidad de Buenos Aires in 2000.

PROFESSIONAL EXPERIENCE

- Estudio Ortiz & Asociados. / Law firm providing Corporate Legal Advice.
Major clients: American Express, IBM Argentina, Lend Lease, Raghsa, Hoyts General Cinema, Cheeky, AT&T, Laboratorios Sidus.
- Estudio Rivas Orozco, Cony Etchart, Nogueira y Krause. / Law firm providing Corporate Legal Advice.
Major clients: Michelin, Lufthansa, Ernst & Young, San Eliseo Club de Campo, Cavas Rosell Boher.
- Estudio María Cristina Siconolfi. / Law firm providing advice on Damages. Road Accidents. Insurance.

During my 22 years of experience I took part in leading cases and commercial transactions, to wit:

LITIGATION

- **ISRAELI EMBASSY. ISRAEL BONDS INTERNACIONAL.** I conducted an international investigation which ended in the collection of proceeds from a bond that was being concealed from an investor's heirs.
- **AMIA CASE.** I provided advice to 11 teachers who, after completing their course of studies to become teachers, learned that such course of studies was not official and therefore their diploma was not valid. Together with another professional, I reached a material indemnification arrangement for the teachers. The Defendants were: AMIA, SOJNUT, JOINT INTERNACIONAL.
- **BGN CASE.** Together with other professionals, I provided advice to the Supervisory Audit Committee of Banco General de Negocios. I obtained the lifting of a millionaire preventive measure imposed by the trial court.
- **CICCONE CASE.** Together with other professionals, I had a millionaire attachment be levied against the company for failing to pay a client of the law firm I then worked for.
- **INCAA CASE.** In a huge case in which all cinema companies in the country were sued I drafted the answer to the complaint for Hoyts General Cinema.
- **HARRODS CASE.** I secured the suspension of the auction of the premises only a week before the auction was due.
- **AMERICAN EXPRESS.** I drafted the answer to several complaints filed by members, with 90% of success in all cases.

COMMERCIAL TRANSACTIONS

- **PURCHASE OF SANTA MARÍA DE LOS ANDES (BODEGA MARCELO TINELLI).** I was in charge of dealing with the purchase of shares of Santa María de los Andes S.A.
- **PURCHASE OF BODEGAS CAVAS ROSELL BOHER.** Together with other lawyers, I took part in the stock purchase transaction.
- **CHEEKY FRANCHISES.** Together with other lawyers, I established the legal structure of Cheeky franchises in Latin America.
- **INTERNAL ADVICE TO LABORATORIO BIOSIDUS.** While I was working as a semi-senior lawyer at estudio Ortiz I provided advice to Laboratorio Biosidus in pharmaceutical and clinical research contracts.
- **PURCHASE OF CLINICA ANGELUS (HOSPITAL AUSTRAL).** Together with other lawyers, I took part in the purchase of Clínica Angelus (Hospital Austral).
- **DUE DILIGENCE CLINICA BAZTERRICA.** I took part in the Due Diligence proceedings for the purchase of Clínica Bazterrica.

TEACHING AND ACADEMIC EXPERIENCE

- 1º Jornada Nacional Interdisciplinaria sobre Sociedades Extranjeras y "Offshore" [1st. National Interdisciplinary Seminar on Foreign and Offshore Corporations], Fundación para la investigación y Desarrollo de las Ciencias Jurídicas, August 5, 2005.
- Jornada "Responsabilidad Penal y Societaria de los Administradores de Sociedades" [Seminar on Criminal and Corporate Liability of Managers], by Sara P. Llorente and Juan M. Rodríguez Estevez, September 6, 2006.
- XII Encuentro Anual sobre la Prevención del Lavado de Activos y Financiación del Terrorismo [XII Annual Meeting on Prevention of Money Laundering and Terrorism Financing], FAPLA, June 9, 2016.
- Update Course on Insolvency and Bankruptcy Proceedings.
- XI Congreso Argentino de Derecho Societario [XI Argentine Congress on Corporate Law].
- XVIII Congreso Argentino de Derecho Societario [XVIII Argentine Congress on Corporate Law].
- VIII Congreso Argentino de Derecho Societario [VIII Argentine Congress on Corporate Law] – IV Congreso Iberoamericano de Derecho Societario y de la Empresa [IV Ibero-American Congress on Corporate Law].
- Corporate Law Practice. "Asociación Iberoamericana para la Resolución Alternativa de Disputas (A.I.R.A.D.) y Abogados Internos de Empresa (A.I.E). [Ibero-American Association for Alternative Dispute Resolution (A.I.R.A.D.) and Internal Company Lawyers (A.I.E).]"
- Jornada sobre Consentimiento Informado [Seminar on Informed Consent], delivered within the scope of Pharmacology Course No.1, School of Medical Sciences, UBA – Fundación de Estudios Farmacológicos de Medicamentos "Prof. Luis M. Zieher", November 9, 2005.
- IV Congreso Argentino de Derecho Médico y de Salud [IV Argentine Congress on Health and Medical Law], 1º Jornadas de "Prevención de Reparación de Daños de Establecimientos Sanitarios (Hospitales, Sanatorios o Clínicas), Obras Sociales, prepagas y aseguradoras" [1st. Seminar on "Damage Prevention in Health Centers (Hospitals and Medical centers), Health Insurance companies and union health services"] and I CONGRESO ARGENTINO DE DERECHO FARMACÉUTICO Primeras Jornadas Nacionales "Prevención de Riesgos por Dispensa de Medicamentos, Productos Biomédicos y Odontológicos. Habilitación y Gestión de Calidad de Establecimientos [I ARGENTINE CONGRESS ON PHARMACEUTICAL LAW, 1st. Seminar on "Prevention of Risks arising from the sale of medicines, biomedical and dental products. Authorization and Quality Management of Health Centers], 1º Jornadas Nacionales "Prevención de Falsificación de Medicamentos para mejorar la salud pública" [1st. National Seminar on "Prevention of Counterfeit Medicines to improve public health"]. 1º Jornadas Nacionales "Prevención de Reclamaciones por responsabilidad de droguerías, distribuidora de medicamentos y farmacias" [1st National Seminar on "Prevention of claims for pharmaceutical product distributors liability"] at the Argentine Academy of Medicine, November 23 and 24, 2006, Asociación Argentina de Derecho Médico y de Salud (AADEMES), Asociación Argentina de Derecho Farmacéutico (AADEFARM), American Association of Legal Medicine and Health (AALMH).
- Law 25.488, Amendment of the Civil and Commercial Code of Procedure of Argentina.

AWARDS RECEIVED

1995 – 2000: Highest GPA prize awarded by Fundación Agustín y Hnos. Rocca (Organización Techint).

LANGUAGES

English.